Local Market Update – July 2022 A Research Tool Provided by MARIS

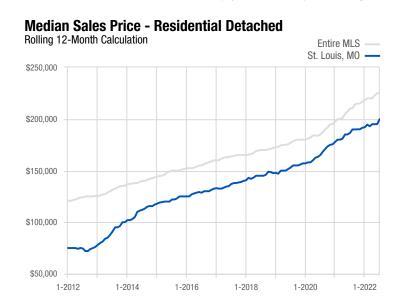


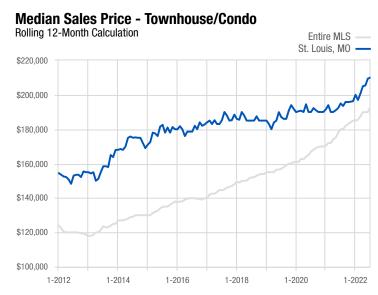
St. Louis, MO

Residential Detached	July			Year to Date			
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change	
New Listings	449	391	- 12.9%	2,603	2,415	- 7.2%	
Pending Sales	335	289	- 13.7%	2,146	1,994	- 7.1%	
Closed Sales	355	300	- 15.5%	2,089	1,914	- 8.4%	
Days on Market Until Sale	19	18	- 5.3%	27	26	- 3.7%	
Median Sales Price*	\$200,000	\$249,500	+ 24.8%	\$193,450	\$205,000	+ 6.0%	
Average Sales Price*	\$228,503	\$281,282	+ 23.1%	\$223,035	\$246,417	+ 10.5%	
Percent of List Price Received*	103.5%	103.9%	+ 0.4%	102.1%	103.6%	+ 1.5%	
Inventory of Homes for Sale	511	454	- 11.2%				
Months Supply of Inventory	1.7	1.6	- 5.9%				

Townhouse/Condo		July			Year to Date			
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change		
New Listings	115	107	- 7.0%	820	745	- 9.1%		
Pending Sales	84	77	- 8.3%	674	616	- 8.6%		
Closed Sales	101	79	- 21.8%	644	588	- 8.7%		
Days on Market Until Sale	48	29	- 39.6%	58	42	- 27.6%		
Median Sales Price*	\$220,000	\$230,000	+ 4.5%	\$200,250	\$220,000	+ 9.9%		
Average Sales Price*	\$243,069	\$288,222	+ 18.6%	\$238,841	\$257,475	+ 7.8%		
Percent of List Price Received*	100.5%	99.8%	- 0.7%	99.0%	99.5%	+ 0.5%		
Inventory of Homes for Sale	270	168	- 37.8%		_	_		
Months Supply of Inventory	3.2	2.1	- 34.4%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.