Local Market Update – July 2022 A Research Tool Provided by MARIS

MARIS

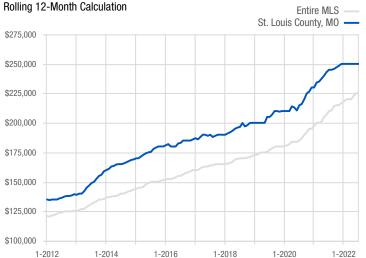
St. Louis County, MO

Residential Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	1,846	1,571	- 14.9%	10,207	9,427	- 7.6%
Pending Sales	1,420	1,180	- 16.9%	8,902	7,985	- 10.3%
Closed Sales	1,521	1,121	- 26.3%	8,283	7,498	- 9.5%
Days on Market Until Sale	21	18	- 14.3%	27	21	- 22.2%
Median Sales Price*	\$269,900	\$270,000	+ 0.0%	\$250,000	\$255,000	+ 2.0%
Average Sales Price*	\$353,344	\$369,076	+ 4.5%	\$343,113	\$349,177	+ 1.8%
Percent of List Price Received*	103.1%	103.1%	0.0%	102.4%	103.6%	+ 1.2%
Inventory of Homes for Sale	1,869	1,593	- 14.8%			
Months Supply of Inventory	1.5	1.4	- 6.7%			

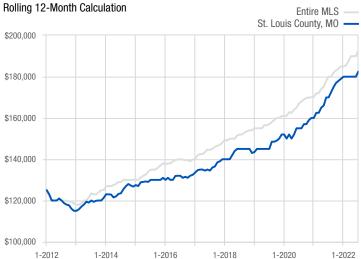
Townhouse/Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	296	244	- 17.6%	1,769	1,583	- 10.5%
Pending Sales	250	220	- 12.0%	1,587	1,497	- 5.7%
Closed Sales	264	193	- 26.9%	1,470	1,413	- 3.9%
Days on Market Until Sale	24	18	- 25.0%	31	23	- 25.8%
Median Sales Price*	\$183,000	\$191,000	+ 4.4%	\$180,000	\$189,900	+ 5.5%
Average Sales Price*	\$258,304	\$243,698	- 5.7%	\$237,417	\$245,334	+ 3.3%
Percent of List Price Received*	100.9%	102.4%	+ 1.5%	100.6%	102.5%	+ 1.9%
Inventory of Homes for Sale	296	184	- 37.8%			
Months Supply of Inventory	1.4	0.9	- 35.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.